

The Pipeline

GALLO MECHANICAL, LLC

ISSUE NO. 3 – SEPTEMBER 2016

NOTES FROM
THE PRESIDENT,
DAVID GALLO:



We all live and work within 100 miles of the Gulf of Mexico. It's really good when we eat fresh gulf seafood or when we drive to the beach for the weekend, but it's also directly responsible for hurricanes and rain events that can devastate and severely interrupt our lives. In Louisiana, we were just again reminded how bad it can be. With these kinds of events you learn a lot about people and I am very proud of the employees that make up this company.

Immediately following the event everybody was trying to help each other. There are too many stories to tell but the good news is that everybody is safe and getting their homes back together.

We continue to be selected for work because of our reputation and the quality of our work. The latest big project awarded to us is OSR Louisiana which is a large medical facility next to Ochsner Hospital in Jefferson, LA.

I look forward to seeing everyone over the next couple of months,

-David Gallo

SAFETY CORNER INJURY PROTOCOL

What to do in case of an injury.

If you are injured in any way, contact your supervisor immediately.

This is vital in order to get the medical attention you may need. No matter how minor you may think the injury may be, always report it. You never know what it could turn into.

What to do in case of an incident.

If there is any type of incident, like water, fire, or physical damage, your supervisor needs to be the first one to know. He will then contact whomever he needs to in order to get the situation remedied and under control.

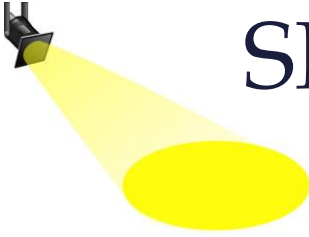
Always remember, your immediate supervisor is your first line of defense to help you in these cases. And as always, I am available anytime you need anything or have any questions.

- Kody Morgan, Safety Director

CONGRATULATIONS to the SASOL LCCP Team for receiving the "Crew of the Week" award from the Joint Safety Council.

Left to right sitting: Paul Geary, Jovon Bell, Bubba Fink, William Farrell. Left to right standing: Barry Handy, Travis Matherne, Derek Richmond, David Poor, William Lowe. Not Pictured: Cedric Williams and Josh Meese.





SPOTLIGHT JOBS

XAVIER UNIVERSITY LIVING LEARNING CENTER NEW ORLEANS, LOUISIANA

This past summer, Gallo Mechanical undertook a major prime mechanical project at Xavier University here in New Orleans. The scope of work consisted of a complete HVAC overhaul to the five floor, 265 room Living Learning Center Dormitory. In just 3 short months, we demoed the existing HVAC system throughout the building, and replaced it with a brand new Variable Refrigerant Flow System, which now gives each dorm room independent climate control. In addition to the new HVAC system, we also replaced over 12,000 square feet of ceiling tile and grid. Crews worked seven days a week in order to assure that students would have cold air come move in day on August 13th. A big thanks and congratulations to everyone involved in this project.



NOPSI HOTEL- 317 BARONNE NEW ORLEANS, LOUISIANA

Our current project at 317 Baronne Street in the CBD is converting the old New Orleans Public Service, Inc. (NOPSI) Headquarters into a luxury hotel property. With Woodward Design+Build as the lead, Gallo Mechanical is performing all plumbing and HVAC work on the project to convert the building into a 217 room hotel, including 74 suites, a restaurant, meeting space and a rooftop pool and bar scheduled to open in the Spring of 2017. Along with the 9 floors of guest rooms and public spaces, the work also includes nearly a dozen pieces of large rooftop equipment and a mezzanine level mechanical room above what was once a substation that will serve as a large ballroom for the hotel. Our work features over 270 chilled water fan coil units, 2 air cooled

Human Resources

Join us in congratulating these members of the Gallo team on their anniversaries:

Alden Aiola, Logistics Manager, 47 years

Jerry Moore, Laborer, 24 years

Don Mara, Project Manager, 13 years

Ronnie Harris, Journeyman, 12 years

Joshua Ponthieux, Foreman, 12 years

Alan Barrosse, Foreman, 12 years

Cyrus Thibodeaux, Foreman, 12 years

Daren Harris, Foreman, 11 Years

Michael Sakowski, Journeyman, 10

years

Alejandro Galavis, Director of

Operations, 10 years

Warren Martin, Journeyman, 10 years

Please welcome and wish success this group of new employees:

Glen Fett (Pipe Fitter), Andy Brown, Jr.

(Helper), Patrick Shartle (Pipe Fitter),

Benjamin Cantu (Helper), Dan Smith

(Project Manager), Francis Harris

(Apprentice Sr.), Matthew Buckel

(Plumber), Wayne Smith (Apprentice

Sr.), Tyler Faul (Assistant Project

Manager), Daniel Colombo (Helper),

Ray Lott (Sheet Metal Mechanic), Troy

Duvernay (HVAC General Forman), Zach

Carmello (Assistant Project Manager),

Timothy Cox (Plumber), Elliot Simms

(Apprentice Jr.), Hunter McElray

(Apprentice), Deshaun Young (Helper),

Jonathan Foreman (Plumbing Foreman),

Tyson Trahan (Helper), Todd Johnston

(Plumber) and Brenda Daniels

(Receptionist).

chillers and pumps as well as multiple rooftop units, kitchen fans, etc. Nearly every piece of the sanitary waste and vent system was pre-fabricated and shipped to the jobsite labeled by room allowing for a smooth installation up the building. The project team, led by **Mark Wagner, Jr.**, has worked hand in hand with our subs to consistently beat schedule dates and push the project forward. We're looking forward to the successful completion of another high profile project in the city.



RETIREMENT PLANNING

Planning for retirement may seem like a daunting task, but it doesn't have to be. There are several options when it comes to beginning to save for retirement. It just depends on a couple of factors: how you would like to affect your taxes, what your employer provides, and then how to invest the money saved.

The most well-known form of retirements saving is the 401(k). The 401(k) is a retirement savings program that is run through and managed by your employer. For instance, Gallo

Mechanical offers participation in our 401(k) program after one year of consecutive employment for non-union employees. For union Gallo employees, the union also offers a 401(k) program to participate in.

There are two types of 401(k) programs: traditional and Roth. For a traditional 401(k), your contributions are taken tax-free from your paycheck. This means that you do not pay taxes on that income at this time. You will pay taxes when you withdraw the money during your retirement.

Although at this time Gallo Mechanical only offers a traditional 401(k), starting in November we will be offering a Roth 401(k) as well. The difference is that it's just the opposite of a traditional. The money deducted from your check is deducted *after* taxes. So, that when you withdraw the money during retirement it is not taxed. Depending on your age or situation, one or both might be right for you.

Some of the particulars:

- Max yearly contribution of \$18,000 (+\$6,000 catch-up for those over 50)
- Withdrawals can begin at 59 ½ without incurring an extra tax penalty
- Must start withdrawing at age 70 ½

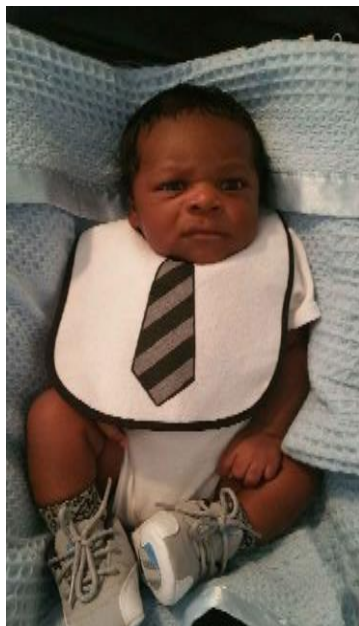


In addition to company offered 401k programs, there are IRAs (Individual Retirement Accounts) that you can set up yourself with a provider which have different rules and limits on contributions and distributions. Feel free to shoot me an email if you have any questions about our 401(k) program.

- Augie Gallo III, CPA/Controller
augieg@gallomech.com

CELEBRATIONS

Derek Cornell Richmond, Jr. was born on August 15, 2016 to loving parents Jenika Williams and Derek Richmond. Derek is a Sheet Metal Mechanic for Gallo West. Gallo Mechanical congratulates them on their new addition to their family.



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